Financial Statements of

### MAKE-A-WISH FOUNDATION OF CANADA

And Independent Auditor's Report thereon

Year ended September 30, 2022



KPMG LLP Vaughan Metropolitan Centre 100 New Park Place, Suite 1400 Vaughan ON L4K 0J3 Canada Tel 905-265-5900 Fax 905-265-6390

### **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors of Make-A-Wish Foundation of Canada

### **Qualified Opinion**

We have audited the financial statements of Make-A-Wish Foundation of Canada (the Entity), which comprise:

- the statement of financial position as at September 30, 2022
- the statement of operations for the year then ended
- the statement of changes in net assets for the year then ended
- the statement of cash flows for the year then ended
- and notes to the financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements").

In our opinion, except for the possible effects of the matter described in the **"Basis for Qualified Opinion"** section of our auditor's report, the accompanying financial statements present fairly, in all material respects, the financial position of the Entity as at September 30, 2022, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### Basis for Qualified Opinion

In common with many charitable organizations, the Entity derives revenue from charitable donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Entity.

Therefore, we were not able to determine whether any adjustments might be necessary to:

- the current assets reported in the statements of financial position as at September 30, 2022 and September 30, 2021
- the donations and fundraising and donations-in-kind revenues and excess (deficiency) of revenue over expenses reported in the statements of operations for the years ended September 30, 2022 and September 30, 2021



Page 2

- the unrestricted net assets, at the beginning and end of the year, reported in the statements of changes in net assets for the years ended September 30, 2022 and September 30, 2021
- the excess (deficiency) of revenue over expenses reported in the statements of cash flows for the years ended September 30, 2022 and September 30, 2021.

Our opinion on the financial statements for the year ended September 30, 2021 was qualified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *"Auditor's Responsibilities for the Audit of the Financial Statements"* section of our auditor's report.

We are independent of the Entity in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Entity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Entity or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Entity's financial reporting process.



Page 3

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Entity to cease to continue as a going concern.



Page 4

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

KPMG LLP

Chartered Professional Accountants, Licensed Public Accountants

Vaughan, Canada

March 29, 2023

Statement of Financial Position

September 30, 2022, with comparative information for 2021

\$ 6,046,728 7,308,608 1,489,832 710,385 15,555,553 44,841,463 580,628	\$ 7,732,248 6,975,665 2,911,644 142,311 17,761,868 47,955,432
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7,308,608 1,489,832 710,385 15,555,553 44,841,463	6,975,665 2,911,644 <u>142,311</u> 17,761,868
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710,385 15,555,553 44,841,463	<u>142,311</u> 17,761,868
15,555,553 44,841,463	17,761,868
44,841,463	
	47,955,432
580,628	
,	727,428
10,712	10,712
\$ 60,988,356	\$ 66,455,440
+	+,,
\$ 3,164,955	\$ 2,361,517
132,509	1,090,898
3,297,464	3,452,415
38,383	46,463
542,245	680,965
55,652,840	60,687,879
1,457,424	1,587,718
57,652,509	62,956,562
\$ 60.988.356	\$ 66,455,440
	10,712 \$ 60,988,356 \$ 3,164,955 132,509 3,297,464 38,383 542,245 55,652,840

See accompanying notes to financial statements.

On behalf of the Board:

\_\_\_\_\_ Chair

\_\_\_\_\_ Treasurer

Statement of Operations

Year ended September 30, 2022, with comparative information for 2021

	2022	2021
Revenue:		
Donations and fundraising	\$ 19,859,350	\$ 16,297,504
Donations-in-kind	3,509,795	459,510
Bequests	3,062,841	4,352,788
Investment income (note 4)	2,800,811	2,017,499
Government subsidies (note 11)	15,340	3,245,171
	29,248,137	26,372,472
Expenses (note 14):		
Programs	15,265,577	9,808,733
Fundraising	11,190,801	7,698,828
General and administration (note 10)	2,288,333	2,603,756
	28,744,711	20,111,317
Excess of revenue over expenses before the undernoted	503,426	6,261,155
Unrealized gain (loss) on investments (note 4)	(5,677,185)	4,590,768
Excess (deficiency) of revenue over expenses	\$ (5,173,759)	\$ 10,851,923

See accompanying notes to financial statements.

Statement of Changes in Net Assets

### Year ended September 30, 2022, with comparative information for 2021

				2022	2021
	Invested				
	in capital assets	Unrestricted	Endowment	Total	Total
	(note 5)		(note 13)		
Net assets, beginning of year	\$ 680,965	\$ 60,687,879	\$ 1,587,718	\$ 62,956,562	\$ 51,853,435
Excess (deficiency) of revenue over expenses	(223,269)	(4,950,490)	_	(5,173,759)	10,851,923
Invested in capital assets	84,549	(84,549)	_	_	-
Net change in endowment fund (note 13)	_	_	(130,294)	(130,294)	251,204
Net assets, end of year	\$ 542,245	\$ 55,652,840	\$ 1,457,424	\$ 57,652,509	\$ 62,956,562

See accompanying notes to financial statements.

Statement of Cash Flows

Year ended September 30, 2022, with comparative information for 2021

	2022	2021
Cash provided by (used in):		
Operations:		
Excess (deficiency) of revenue over expenses Items not involving cash:	\$ (5,173,759)	\$ 10,851,923
Amortization and disposal of capital assets	231,349	228,651
Amortization of deferred capital contributions	(8,080)	(17,695)
Unrealized loss (gain) on investments	5,677,185	(4,590,768)
Change in non-cash operating working capital:		
Accounts receivable	1,421,812	(559,558)
Prepaid expenses	(568,074)	328,644
Accounts payable and accrued liabilities	803,438	(1,515,925)
Deferred revenue	(958,389)	(393,493)
	1,425,482	4,331,779
Financing:		
Increase (decrease) in investments held for the		
endowment fund	(130,294)	251,204
Investments:		
Additions to capital assets	(84,549)	(8,094)
Decrease in investments, net	(2,896,159)	(2,178,008)
	(2,980,708)	(2,186,102)
Increase (decrease) in cash and cash equivalents	(1,685,520)	2,396,881
	(1,000,020)	2,000,001
Cash and cash equivalents, beginning of year	7,732,248	5,335,367
Cash and cash equivalents, end of year	\$ 6,046,728	\$ 7,732,248

See accompanying notes to financial statements.

Notes to Financial Statements

Year ended September 30, 2022

By a Letters Patent of Amalgamation dated September 30, 2019, Make-A-Wish Foundation of Canada ("MAW Canada") and Children's Wish Foundation of Canada ("CWF Canada") were amalgamated under the laws of British Columbia, and continued under the new registered Amalgamated Society name, Make-A-Wish Foundation of Canada ("MAWC" or "Amalgamated Society"). MAWC was licensed by Make-A-Wish Foundation International and, in turn, sub-licensed seven incorporated chapters (the "Chapters") across Canada.

Further, by the same Letters Patent of Amalgamation, within 12 months of the amalgamation between MAW Canada and CWF Canada, or as soon as commercially and reasonably practicable, the incorporated chapters of MAW Canada were to be integrated into the Amalgamated Society.

As such, on May 1, 2020, the Board of Directors ("Board") of each Chapter resigned and MAWC appointed three members of the MAWC Board to each Chapter board on an interim basis, creating common control. Then, on September 30, 2020, MAWC and the Chapters were legally amalgamated into the national organization which had been renamed the Make-A-Wish Legacy Foundation.

On October 1, 2020, all the assets and operations of the Make-A-Wish Legacy Foundation were transferred to the new Make-A-Wish Foundation of Canada which operates under the Canada Not-for-profit Corporations Act.

On May 18, 2022, MAW Canada amended the articles of the entity under Section 201 of the Canada Not-for-profit Corporations Act, to amend the corporate name to Make-A-Wish Foundation of Canada, Fondation Rêves d'enfants Canada.

MAWC is a registered charity under the Income Tax Act (Canada) and, accordingly, is exempt from income taxes, provided certain requirements of the Income Tax Act (Canada) are met.

MAWC's mission is:

MAWC creates life-changing wishes for children with critical illnesses. It is on a quest to bring every eligible child's wish to life because a wish is an integral part of a child's treatment journey. Children who have wishes granted can build the physical and emotional need to fight a critical illness.

MAWC's purposes are:

(a) To fund, facilitate, promote and carry out activities and programs which have the purpose of granting wishes to children who have been diagnosed with a critical illness in a life-threatening stage or with extreme long-term complications in a way the law regards as charitable;

Notes to Financial Statements (continued)

Year ended September 30, 2022

- (b) To receive bequests, trusts, funds and property, and to hold, invest, administer and distribute funds and property for the purposes of MAWC as presently set out and for such other organizations as are "qualified donees" under the provisions of the Income Tax Act (Canada) and for such other purposes and activities which are authorized for registered charities under the provisions of the Income Tax Act (Canada); and
- (c) To do all such other things as are incidental and ancillary to the attainment of these purposes and to the exercise of the powers of MAWC.

#### 1. Significant accounting policies:

These financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations.

(a) Revenue recognition:

Donations are recorded when received or receivable if the amount to be received can be reasonably estimated and collection is reasonable assured. No accruals are made for monies pledged but not yet received.

Donations-in-kind are recognized when fair value can be reasonably estimated and when the materials and services are used in the normal course of MAWC's operations and would otherwise have been purchased. Donated material and services for the year ended September 30, 2022 amounted to \$3,509,795 (2021 - \$459,510).

Investment income, which is recorded on the accrual basis, includes interest and dividends. All changes in fair value are recognized in the statement of operations.

Government subsidies are recognized when approval for funding is received and applicable conditions are met.

Bequests are recognized as revenue when received or receivable provided the amount to be received can be reasonably estimated and collection is reasonably assured.

Endowment contributions are recognized as direct increases in net assets.

Notes to Financial Statements (continued)

Year ended September 30, 2022

#### 1. Significant accounting policies (continued):

The efforts of volunteer workers are not reflected in the accompanying financial statements as no objective basis is available to measure the value of such services; however, a substantial number of volunteers have donated significant amounts of their time to MAWC.

(b) Financial instruments:

Financial instruments are recorded at fair value on initial recognition. Freestanding derivative instruments that are not in a qualifying hedging relationship and equity instruments that are quoted in an active market are subsequently measured at fair value. All other financial instruments are subsequently recorded at cost or amortized cost, unless management has elected to carry the instruments at fair value. MAWC has not elected to carry any such financial instruments at fair value. Long-term investments are carried at fair value.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

Financial assets are assessed for impairment on an annual basis at the end of the fiscal year if there are indicators of impairment. If there is an indicator of impairment, MAWC determines if there is a significant adverse change in the expected amount or timing of future cash flows from the financial asset. If there is a significant adverse change in the expected cash flows, the carrying value of the financial asset is reduced to the highest of the present value of the expected cash flows, the amount that could be realized from selling the financial asset or the amount MAWC expects to realize by exercising its rights to any collateral. If events and circumstances reverse in a future year, an impairment loss will be reversed to the extent of the impairment, not exceeding the initial carrying value.

(c) Capital assets:

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Repairs and maintenance costs are charged to expense. Betterments which extend the estimated life of an asset are capitalized. When a capital asset no longer contributes to MAWC's ability to provide services, its carrying amount is written down to its residual value.

Notes to Financial Statements (continued)

Year ended September 30, 2022

#### 1. Significant accounting policies (continued):

Capital assets are amortized on a straight-line basis over their useful lives as follows:

Furniture and equipment Computers Donated computer equipment Leasehold improvements Automobiles 5 years 3 years 7 years Over terms of various leases 6 years

(d) Intangible asset:

Intangible asset includes a time-share condominium asset that was donated to MAWC which has been recorded at the fair market value as determined by an independent appraiser at the time of receipt of the contribution. The time-share has an indefinite life; therefore, it is not amortized.

(e) Net assets:

The Board of MAWC has directed management to maintain separate fund balances within the net assets of MAWC. The unrestricted operating fund reflects resources available for immediate use. Endowments consist of restricted contributions received whereby the principal gift is required to be maintained intact and the investment income generated is used in accordance with the purposes established by the donors.

(f) Foreign currency translation:

The fair values of foreign currency-denominated investments included in the statement of financial position are translated into Canadian dollars at year-end rates of exchange. Revenue and expenses are translated at the exchange rate prevailing on the transaction date. Gains and losses arising from translation are reflected in the statement of operations in investment income.

Notes to Financial Statements (continued)

#### Year ended September 30, 2022

#### 1. Significant accounting policies (continued):

(g) Expense allocations:

MAWC classifies expenses on the statement of operations by function. Expenses are allocated to the functional areas of programs, fundraising and general and administration based upon staff time directed to those functional areas.

(h) Use of estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the year. Items subject to such estimates and assumptions include the carrying amount of capital assets. Actual results could differ from those estimates.

#### 2. Cash and cash equivalents and short-term investments:

Cash and cash equivalents includes \$245,040 (2021 - \$814,783) of restricted funds held in bank accounts for the purpose of expense payments relating to lotteries and raffles.

Short-term investments consist of guaranteed investment certificates bearing interest at a rate of 1.50% to 3.80% (2021 - 0.00% to 3.75%) per annum, maturing on March 2023 to June 2032 (2021 - December 2021 to June 2027).

#### 3. Accounts receivable:

	2022	2021
Harmonized sales tax receivable Revenue receivable	\$ 1,429,115 60,717	\$    916,588 1,995,056
	\$ 1,489,832	\$ 2,911,644

Notes to Financial Statements (continued)

Year ended September 30, 2022

### 4. Long-term investments:

		2022					
		Fair		Fair			
	Cost	value	Cost	value			
Equities:							
Domestic	\$ 13,391,242	\$ 15,292,428	\$ 12,324,591	\$ 16,186,334			
Foreign	10,763,586	13,569,675	10,308,248	15,656,231			
Fixed income:							
Domestic	14,889,852	13,872,473	13,684,438	13,717,779			
Foreign	727,289	649,463	789,539	807,370			
Endowment	1,270,760	1,457,424	1,187,501	1,587,718			
	\$ 41,042,729	\$ 44,841,463	\$ 38,294,317	\$ 47,955,432			

Investment income consists of:

	2022	2021
Interest	\$ 467,575	\$ 477,343
Dividends	2,039,882	1,152,006
Foreign exchange gain (loss)	12,718	(20,768)
Realized gain on investments	280,636	408,918
Investment income from transactions	2,800,811	2,017,499
Net change in unrealized gain (loss) on investments	(5,677,185)	4,590,768
	\$ (2,876,374)	\$ 6,608,267

See note 16 for investment risks.

Notes to Financial Statements (continued)

Year ended September 30, 2022

### 5. Capital assets:

				2022	2021
		Acc	umulated	Net book	Net book
	Cost	am	ortization	value	value
Furniture and equipment Computers Donated computer equipment Leasehold improvements Automobiles	\$ 21,996 1,171,377 62,623 239,851 –	\$	18,726 731,121 24,240 141,132 –	\$ 3,270 440,256 38,383 98,719 –	\$ 11,752 535,652 46,463 117,610 15,951
	\$ 1,495,847	\$	915,219	\$ 580,628	\$ 727,428

(a) Invested in capital assets is calculated as follows:

	2022	2021
Capital assets	\$ 580,628	\$ 727,428
Amounts financed by: Deferred capital contributions	38,383	46,463
	\$ 542,245	\$ 680,965

(b) Change in net assets invested in capital assets is calculated as follows:

	2022	2021
Deficiency of revenue over expenses: Amortization of deferred capital contributions Amortization of capital assets Disposal of capital assets	\$ 8,080 (222,720) (8,629)	\$ 17,695 (221,345) (7,306)
	\$ (223,269)	\$ (210,956)
Net change in invested in capital assets: Additions to capital assets	\$ 84,549	\$ 8,094

Notes to Financial Statements (continued)

Year ended September 30, 2022

#### 6. Intangible asset:

	2022	2021
Time-share condominium - Hawaii USA	\$ 10,712	\$ 10,712

#### 7. Deferred revenue:

			2022	2021
	Deferred donations	Free rent and lease		
	revenue	inducements	Total	Total
Balance, beginning of year Amounts received Amortized to revenue	\$ 971,287 _ (939,741)	\$ 119,611 _ (18,648)	\$ 1,090,898 _ (958,389)	\$ 1,484,391 6,308 (399,801)
Balance, end of year	\$ 31,546	\$ 100,963	\$ 132,509	\$ 1,090,898

#### 8. Deferred capital contributions:

Deferred capital contributions represent donations-in-kind for donated assets. The changes in the deferred capital contributions balance for the year are as follows:

	2021	Additions	Amortization	2022
Deferred capital contributions	\$ 46,463	\$ –	\$ 8,080	\$ 38,383

Notes to Financial Statements (continued)

Year ended September 30, 2022

#### 9. Related party transactions:

MAWC is affiliated, via the federated model, with Make-A-Wish Foundation International and Make-A-Wish Foundation America. MAWC paid fees of \$383,711 (2021 - \$346,349) to those organizations in support of mission delivery to children around the world.

These transactions with related parties are subject to normal trade terms and are recorded at the exchange amount agreed to by the related parties.

### 10. General and administration expenses:

	2022	2021
Salaries and benefits	\$ 1,557,605	\$ 1,390,061
Professional fees	323,521	493,967
Office	143,858	249,978
Other	89,867	170,096
Rent and utilities	63,342	110,225
Amortization	49,046	86,030
Board and committee meetings	26,530	6,466
Insurance	16,691	50,605
Telephone	16,394	17,726
Promotion and advertising	1,479	28,602
	\$ 2,288,333	\$ 2,603,756

Notes to Financial Statements (continued)

Year ended September 30, 2022

#### 11. Government assistance:

Government assistance received by MAWC during the year amounted to \$7,871 (2021 - \$71,148), which have been recognized as donations and fundraising revenue on the statement of operations as at September 30, 2022. These funds were for the temporary employment of individuals for specific programs.

Due to the COVID-19 pandemic, the Canadian government introduced the Canada Emergency Wage Subsidy to assist organizations who had lost a certain percentage of their eligible revenue. During the year ended September 30, 2022, MAWC filed eligible claims totaling \$7,469 (2021 - \$3,174,023) which have been recognized as government subsidies on the statement of operations. As at September 30, 2022, nil (2021 - \$1,648,176) is included in accounts receivable with respect to claims filed but not yet received.

### 12. Fundraising:

As required by Alberta legislation, with regard to reporting of fundraising, gross fundraising revenue received in Alberta was \$2,753,380 (2021 - \$1,169,119). Remuneration to employees whose principal duties involve fundraising totaled \$312,114 (2021 - \$394,791).

#### 13. Endowment Fund:

The Endowment Fund represents externally restricted amounts which have been specifically restricted by the donor. The investments held for the Endowment Fund are comprised of money market funds, fixed income as well as domestic and foreign equities.

	2022	2021	Net change	
Contributions Accumulated investment income Unrealized gain	\$ 990,598 280,162 186,664	\$ 990,598 196,903 400,217	\$	
	\$ 1,457,424	\$ 1,587,718	\$	(130,294)

Notes to Financial Statements (continued)

Year ended September 30, 2022

#### 14. Allocation of expenses:

Expenses have been allocated as follows:

2022	Expenses before allocations	Salaries and benefits	Other expenses	Total
Programs Fundraising General and administration	\$ 11,694,973 10,759,577 6,290,161	\$ 2,404,075 (826,601) (1,577,474)	\$ 1,166,529 1,257,825 (2,424,354)	\$ 15,265,577 11,190,801 2,288,333
	\$ 28,744,711	\$ 	\$ 	\$ 28,744,711

2021	Expenses before allocations	Salaries and benefits	Other expenses	Total
Programs Fundraising General and administration	\$ 6,985,144 7,474,904 5,651,269	\$ 1,894,106 (665,496) (1,228,610)	\$ 929,483 889,420 (1,818,903)	\$ 9,808,733 7,698,828 2,603,756
	\$ 20,111,317	\$ _	\$ _	\$ 20,111,317

#### 15. Lease commitments:

MAWC is committed to payments, under operating leases for buildings through 2028. Annual payments are as follows:

Thereafter 363,000	2023 2024 2025 2026 2027	\$ 728,000 708,000 655,000 656,000 623,000	) ) )
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Notes to Financial Statements (continued)

Year ended September 30, 2022

#### 16. Risk management:

Risk management relates to the understanding and active management of risks associated with all areas of MAWC's activities and the associated operating environment. Investments are primarily exposed to market, interest rate, foreign currency, liquidity and credit risks. MAWC has formal policies and procedures that establish target asset mix. MAWC's policies also require diversification of investments within categories and set limits on exposure to individual investments. MAWC revised and adopted a new Statement of Investment Policy and Goals on December 17, 2020. There have been no significant changes to risk exposures from 2021.

(a) Market risk:

The value of equity securities changes with stock market conditions, which are affected by general economic and market conditions. The value of fixed income securities will vary with developments within the specific companies or governments which issue the securities. MAWC manages this risk through controls to monitor and limit concentration levels.

(b) Interest rate risk:

Interest rate risk arises from the possibility that changes in interest rates will affect the value of fixed income securities held by MAWC. Changes in interest rates may also affect the value of equity securities. MAWC's policies for managing this risk are disclosed above.

(c) Foreign currency risk:

The value of securities denominated in a currency other than the Canadian dollar will be affected by changes in the value of the Canadian dollar in relation to the value of the currency in which the security is denominated. MAWC's investment manager mitigates this risk by limiting concentration levels.

(d) Liquidity risk:

Liquidity risk is the risk that MAWC will be unable to fulfill its obligations on a timely basis or at a reasonable cost. MAWC manages its liquidity risk by monitoring its operating requirements. MAWC prepares budget and cash forecasts to ensure it has sufficient funds to fulfill its obligations.

Notes to Financial Statements (continued)

Year ended September 30, 2022

#### 16. Risk management (continued):

(e) Credit risk:

MAWC grants credit in the normal course of business and is exposed to credit risk on its accounts receivable. Credit evaluations are performed regularly, and the financial statements take into account an allowance for bad debts.

#### 17. Comparative information:

Certain comparative information has been reclassified to conform with the financial statement presentation adopted in the current year. The changes do not affect prior year earnings.